

# Allen–Arkolakis Italy Model

## Hat Algebra and Estimation

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# Hat Algebra: The Key Idea

**Problem:** to evaluate a counterfactual policy, the full model requires the unobserved fundamentals  $\bar{A}_i$  and  $\bar{u}_i$ .

**Solution:** rewrite equilibrium in *changes* (“hats”):  $\hat{x} \equiv x'/x$  where  $x'$  is counterfactual and  $x$  is baseline.

## What hat algebra needs

- Baseline trade shares  $\pi_{ij}$  (observable from trade data)
- Baseline output  $Y_i = w_i L_i$  and population  $L_i$  (observable)
- Elasticities  $\sigma, \alpha, \beta$  (estimated or calibrated)
- The shock  $\hat{K}_{ij}$  (the policy you want to evaluate)

**What it does not need:**  $\bar{A}_i$ ,  $\bar{u}_i$ , or the level of trade costs  $\tau_{ij}$ .

The baseline trade shares absorb all information about fundamentals.

# The Hat Algebra System

Given exogenous shock  $\hat{K}_{ij}$  (trade cost or productivity change), solve for  $\{\hat{w}_i, \hat{L}_i\}$ :

## Equilibrium in changes

① **Price index:**  $\hat{P}_j^{1-\sigma} = \sum_i \pi_{ij} \hat{K}_{ij} \hat{w}_i^{1-\sigma} \hat{L}_i^{\alpha(\sigma-1)}$

— uses baseline trade shares  $\pi_{ij}$  as weights

② **New trade shares and market clearing:**  $\hat{w}_i \hat{L}_i Y_i = \sum_j \pi_{ij} \hat{\pi}_{ij} \hat{w}_j \hat{L}_j Y_j$

— revenue = sum of expenditure from all destinations

③ **Free mobility:**  $\hat{w}_i \hat{u}_i \hat{L}_i^\beta / \hat{P}_i = \hat{W} \quad \forall i$

— utility equalized; pins down  $\hat{L}_i$  given  $\hat{w}_i$

④ **Labour clearing:**  $\sum_i L_i \hat{L}_i = \bar{L}$

Iterate on  $(\hat{w}, \hat{L})$  with damping until convergence.

## Encoding the Shock: $\hat{K}_{ij}$

The matrix  $\hat{K}_{ij}$  is the only exogenous input. It encodes two types of policy:

### Trade cost change

$$\hat{K}_{ij} = \hat{\tau}_{ij}^{1-\sigma}$$

Example: HSR corridor reduces  $\tau$  by 30% between Milan and Naples.

$$\hat{\tau}_{ij} < 1 \Rightarrow \hat{K}_{ij} > 1$$

Lower trade costs increase the weight of that pair.

### Productivity change

$$\hat{K}_{ij} = \hat{A}_i^{\sigma-1}$$

Example: 20% Mezzogiorno subsidy raises  $\bar{A}$  for Southern regions.

Applied to all  $j$  for a given origin  $i$ .

A more productive origin ships more to every destination.

In both cases,  $\hat{K}_{ij} = 1$  for unaffected pairs (no change).

# Exact vs. Linear Comparative Statics

## Exact hat algebra

- Iterates on  $(\hat{w}, \hat{L})$
- Fully nonlinear
- Exact for any shock size
- Same answer as full re-solve

## Linear approximation

- Linearises around baseline
- Builds  $2N \times 2N$  Jacobian
- Solves  $J dx = -F_{\text{shock}}$  once
- Good for small shocks; drifts for large ones

## Accuracy vs. shock size (Mezzogiorno subsidy)

Subsidy	Full solve	Exact hat	Linear
5%	✓	$\approx$ exact	$\approx$ exact
20%	✓	$\approx$ exact	small drift
50%	✓	$\approx$ exact	visible drift

The code sweeps the subsidy from 1% to 50% and plots the RMSE of each method (Figure 3).

# Two Experiments

## Experiment 1: HSR Corridor (Milan–Naples)

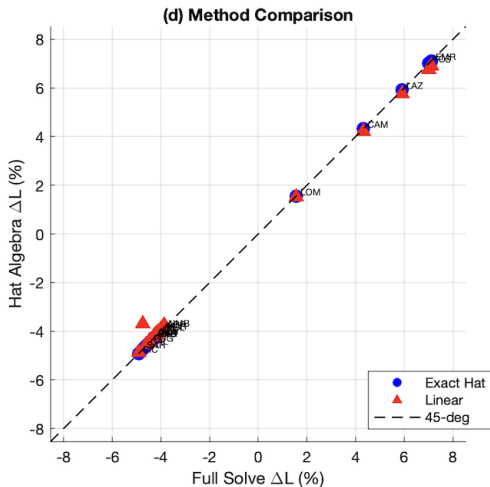
- 30% reduction in  $\tau$  along consecutive pairs on the line (LOM–EMR–TOS–LAZ–CAM)
- 15% reduction for non-adjacent pairs (e.g. LOM–LAZ)
- All three methods compared region by region

## Experiment 2: Mezzogiorno Subsidy

- 20% increase in  $\bar{A}_i$  for all eight Southern regions
- Equivalent to a broad-based productivity programme
- Figures show maps of  $\Delta L$  and scatter: full solve vs. hat algebra

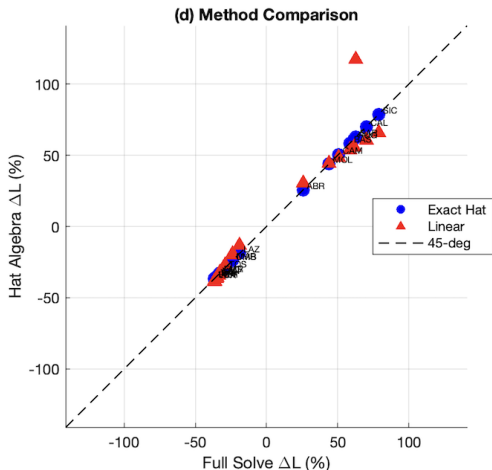
**Takeaway:** exact hat algebra reproduces the full model exactly. The linear approximation is a useful shortcut for small shocks.

# HSR Corridor: Full Solve vs. Hat Algebra



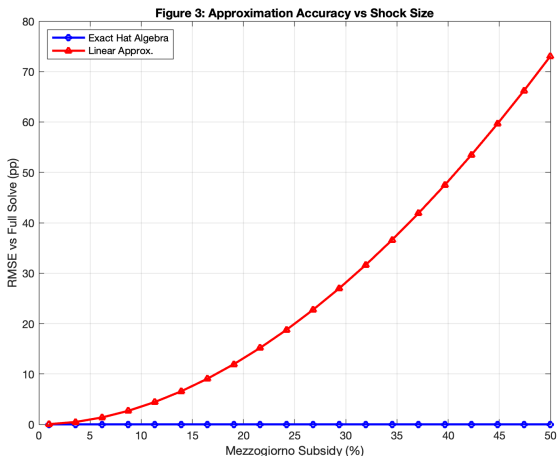
Panel (d): exact hat algebra lies on the 45-degree line; linear approximation is close but slightly off.

# Mezzogiorno Subsidy: Full Solve vs. Hat Algebra



A 20% productivity subsidy to all Southern regions. Same pattern: exact hat  $\approx$  full solve.

# Approximation Accuracy vs. Shock Size



Exact hat algebra stays accurate at all shock sizes. The linear approximation drifts as the subsidy grows — that is the cost of dropping higher-order terms.

# Bringing the Model to the Data

The calibrated model is a *laboratory*: we know the true parameters, so we can test whether estimation strategies recover them.

## Six steps

- 1 **Gravity estimation** — recover  $\rho$  from bilateral trade flows (PPML)
- 2 **Network trade costs** — model  $\tau_{ij}$  through a transport network
- 3 **Market access** — compute inward/outward MA from trade data
- 4 **Elasticity estimation** — recover  $\alpha$  and  $\beta$  from data
- 5 **Market access approach** — approximate counterfactuals without re-solving
- 6 **Model testing** — check the model is correctly specified

Reference: Allen & Arkolakis (2025), Section 7.

# Gravity Estimation (PPML)

The AA model implies a **gravity equation**:

$$X_{ij} = \underbrace{\tau_{ij}^{1-\sigma}}_{f(\text{distance})} \times \frac{Y_i}{MA_i^{\text{out}}} \times \frac{E_j}{MA_j^{\text{in}}}$$

**Two estimators:**

- **OLS** on  $\ln X_{ij}$  with distance + origin/destination fixed effects
  - standard gravity; coefficient on distance recovers  $(1 - \sigma)\rho$
- **PPML** estimates in levels via iteratively reweighted least squares
  - robust to heteroskedasticity (Silva & Tenreyro, 2006); same coefficients

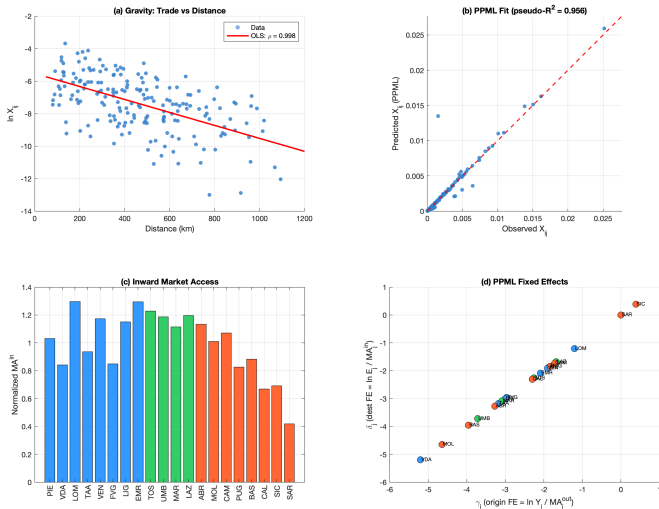
**By-product:** the origin/destination fixed effects encode market access.

$$\hat{\gamma}_i = \ln(Y_i/MA_i^{\text{out}}), \quad \hat{\delta}_j = \ln(E_j/MA_j^{\text{in}}).$$

With model-generated data, both OLS and PPML recover  $\rho = 1$  exactly.

# Gravity Estimation: Results

Figure 7: Gravity Estimation of Trade Costs (AA2025, Section 7.1)



# Estimating $\alpha$ and $\beta$ : The Identification Problem

The AA model implies supply and demand equations (eqs. 103–104):

$$\ln Y_i = \underbrace{(1 + \alpha(\sigma - 1))}_{\text{slope on } \ln L} \ln L_i - \ln MA_i^{\text{in}} - \underbrace{\ln C_i^S}_{\text{unobserved}} \quad (\text{supply})$$

$$\ln Y_i = \underbrace{(1 + \beta(\sigma - 1))}_{\text{slope on } \ln L} \ln L_i + \ln MA_i^{\text{out}} + \underbrace{\ln C_i^D}_{\text{unobserved}} \quad (\text{demand})$$

**Problem:**  $C_i^S$  (amenities) and  $C_i^D$  (productivity) are unobserved and correlated with  $L_i$  and  $MA_i$  in equilibrium.

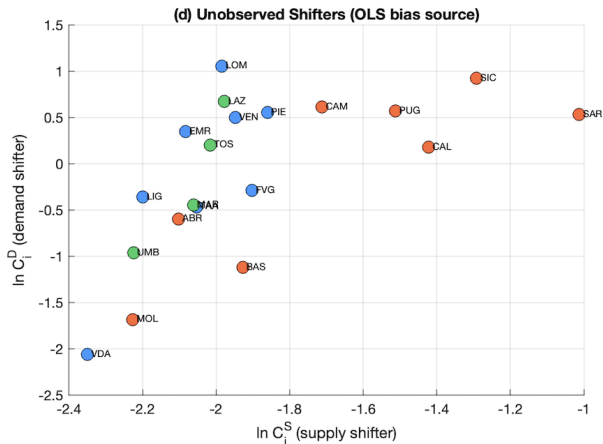
⇒ **Cross-sectional OLS is biased** (simultaneity).

The code demonstrates this explicitly:

- Naive OLS gives wrong signs
- Controlling for the true  $C^S, C^D$  (structural verification) gives exact recovery
- Neither is feasible with real data — we need a different strategy



# This is why



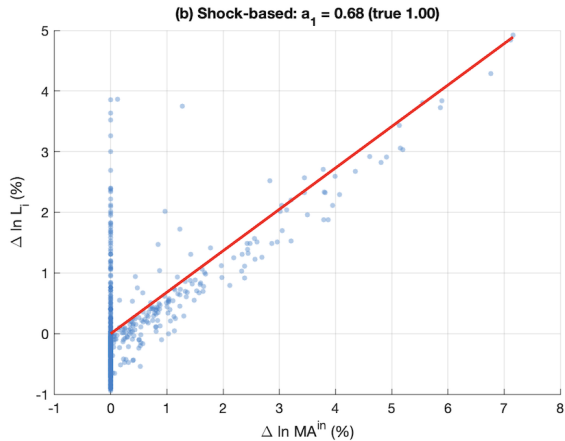
# Shock-Based Identification (Reduced Form)

**Strategy:** use exogenous trade cost shocks and work in *first differences* to eliminate the fixed unobserved shifters  $C^S$  and  $C^D$ .

## Policy-exposure instruments (Donaldson & Hornbeck, 2016)

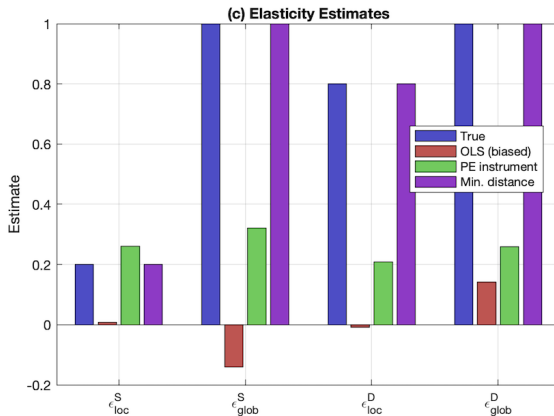
- 1 Generate 50 random **asymmetric** trade cost shocks  
— one-directional so  $\Delta \ln MA^{\text{in}}$  and  $\Delta \ln MA^{\text{out}}$  are not collinear
- 2 Compute  $\Delta \ln MA^{\text{in,pol}}$  and  $\Delta \ln MA^{\text{out,pol}}$  holding  $Y, E$  at baseline  
— a partial-equilibrium (PE) approximation to the true MA change
- 3 Regress  $\Delta \ln L$  and  $\Delta \ln Y$  on the two instruments (reduced form)
- 4 Recover structural elasticities:  $\varepsilon_{\text{local}}^D = 1 - b_1/a_1$ ,  $\varepsilon_{\text{local}}^S = b_2/a_2 - 1$

# Why this works



# Estimates

**Result:** correct signs, but **substantial attenuation**.



# Why the Attenuation Is Structural

The PE instrument computes  $\Delta \ln MA$  holding all other regions' wages, populations, and trade shares fixed. But in the true equilibrium, *even at first order*:

shock to  $\tau_{ij}$   $\rightarrow$  wages change in  $j$   $\rightarrow$  competitiveness changes everywhere  
 $\rightarrow$  trade shares adjust  $\rightarrow$  MA changes for all regions  $\rightarrow$  migration  $\rightarrow$   
...

The PE instrument captures only the **first link** in this chain. The GE multiplier is missing — systematically.

## Key insight

This attenuation **does not vanish** with smaller shocks or more repetitions. It is a proportional bias, not a finite-sample or large-shock artefact. The PE instrument  $\neq$  the true  $\Delta \ln MA$ , even in the limit.

This is classic measurement error:  $\Delta \ln MA^{pol} = c \cdot \Delta \ln MA^{true} + \text{noise}$  with  $c < 1$ .

# Minimum Distance Estimation via Hat Algebra

**The fix:** embed the full GE model inside the estimation loop.

## Minimum distance estimator

For each candidate  $(\alpha, \beta)$ :

- 1 Solve the baseline equilibrium  $\rightarrow$  trade shares  $\pi_{ij}$ , income  $Y_i$
- 2 For each shock  $m$ : exact hat algebra  $\rightarrow \Delta \ln L_i^{\text{model}}(\alpha, \beta)$ ,  $\Delta \ln Y_i^{\text{model}}(\alpha, \beta)$
- 3 Evaluate the distance to “observed” changes:

$$\text{SSE}(\alpha, \beta) = \sum_{m,i} \left[ (\Delta \ln L_{m,i}^{\text{obs}} - \Delta \ln L_{m,i}^{\text{model}})^2 + (\Delta \ln Y_{m,i}^{\text{obs}} - \Delta \ln Y_{m,i}^{\text{model}})^2 \right]$$

Find  $(\hat{\alpha}, \hat{\beta}) = \arg \min \text{SSE}$  via Nelder–Mead.

**Why it works:** at the true parameters, hat algebra reproduces the observed changes exactly  $\Rightarrow \text{SSE} = 0$ . No instruments, no attenuation.

**Result:**  $\hat{\alpha} = 0.0500$  (true: 0.05),  $\hat{\beta} = -0.2000$  (true:  $-0.20$ ). **Exact recovery.**

# Market Access Approach to Counterfactuals

With estimated elasticities, approximate counterfactual outcomes *without re-solving*:

$$\Delta \ln L_i \approx \underbrace{\frac{\varepsilon_{\text{global}}^S}{\varepsilon_{\text{local}}^S + \varepsilon_{\text{local}}^D}}_{\text{weight on demand side}} \Delta \ln \text{MA}_i^{\text{in}} + \underbrace{\frac{\varepsilon_{\text{global}}^D}{\varepsilon_{\text{local}}^S + \varepsilon_{\text{local}}^D}}_{\text{weight on supply side}} \Delta \ln \text{MA}_i^{\text{out}}$$

**Symmetric case** ( $\tau_{ij} = \tau_{ji}$ ):  $\text{MA}^{\text{out}} \propto \text{MA}^{\text{in}}$ , so everything collapses to one regressor:

$$\Delta \ln Y_i \approx 1.4 \times \Delta \ln \text{MA}_i^{\text{in}}$$

**Applied to HSR corridor:** the market access prediction tracks the full GE solution closely (correlation  $\approx 1$ ), giving policymakers a quick approximation tool.

# Testing the Model

## Test A — Predictive accuracy.

Apply a 25% North–South trade cost reduction, solve the full model (“observed data”), and check whether the market access approximation predicts the correct  $\Delta \ln Y$  and  $\Delta \ln L$ .

## Test B — Adão–Costinot–Donaldson primitive orthogonality.

Since the shock only changes  $\tau$  (not  $\bar{A}$  or  $\bar{u}$ ), the recovered primitives should be *unchanged* between baseline and post-shock:

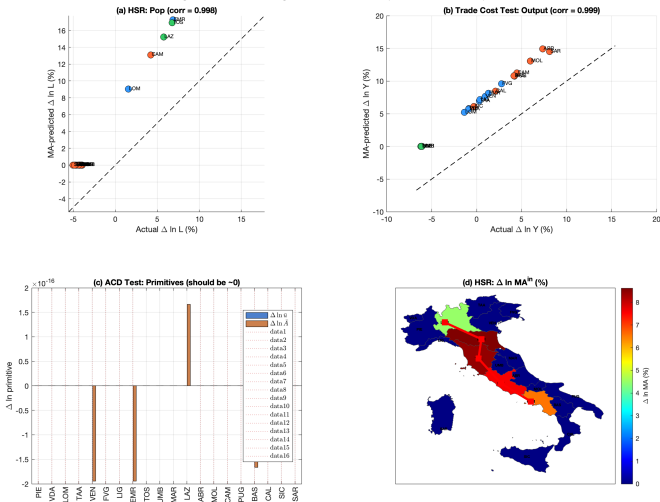
$$\Delta \ln \bar{A}_i \approx 0, \quad \Delta \ln \bar{u}_i \approx 0 \quad \forall i$$

If they are not, the model is misspecified.

**Result:** both tests pass. The maximum change in recovered primitives is  $< 10^{-8}$  — the model is correctly specified.

# Model Testing: Results

Figure 10: Model Testing -- Trade Cost Shock (AA2025, Section 7.3)



# Summary

## Hat algebra

- Not an approximation — exact reformulation
- Needs only observables + elasticities
- Avoids estimating  $\bar{A}_i, \bar{u}_i$
- Linear version: fast but less accurate for large shocks

## Estimation

- Gravity (PPML) recovers  $\rho$
- Cross-sectional OLS is biased
- PE instruments: correct signs, structural attenuation
- Minimum distance via hat algebra: exact recovery of  $\alpha, \beta$

## The practical message

In spatial GE models, **estimation and solution are inseparable**. Reduced-form instruments miss GE feedbacks and attenuate structurally. The hat algebra is not just a tool for counterfactuals — it is essential for estimation. A researcher who can solve the model can also estimate it, by embedding the solver inside the estimation loop (minimum distance / simulated method of moments).